1.03 Acquire information about the sport & event industry to aid in career choices.

Advertising
Sales promotion
Ticket sales
Ticket management
Market research

Merchandising Community relations Media relations Sponsorship manager Event planner Hospitality manager Volunteer/vendor coordinator Marketing director

## Directions:

You will research a marketing career in the sports and entertainment industry. Create a presentation (MS PPT or Google Presentation) that you will present to class that will highlight information about the career. Be sure to include the following:

- 1. Career Description
- 2. Category Sports, Entertainment, or Event Marketing

<u>Sports Marketing</u>: the involvement of sports to develop, promote and distribute goods and/or services to satisfy the needs and wants of consumers

<u>Entertainment Marketing</u>: involves entertainment to develop, promote, and distribute goods and/or services to satisfy the wants and needs of customers.

<u>Event Marketing</u>: the designing or developing a "live" themed activity, occasion, display or exhibit (such as a sports, music festival, fair or concert) to promote a product, cause, or organization.

- 3. Type of sport, entertainment or event business that offers this career What type of business would you work for if you had this job?
- 4. Personality traits needed to be successful in this career.
- 5. Training and education requirements.
- 6. Salary information.

Remember to include pictures, videos, etc. to jazz it up, be creative, and cite your sources!